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CABLE ADDRESS

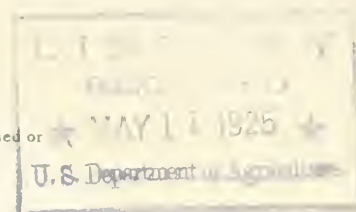
"FLEU, PHILA"

A. B. C. CODE 4TH EDITION

CONYERS B. FLEU, JR.
TREE SEEDS
ROSS AND MONTANA STREETS
GERMANTOWN, PHILADELPHIA, PA.
U. S. A.

ALL OFFERS MADE
SUBJECT TO GOODS
BEING UNSOLD

While I exercise the greatest care to have all seeds pure and reliable, I do not give any warrants, expressed or implied. If the Purchaser does not accept the seeds on these terms and conditions they must be returned at once, and the money that has been paid for same will be refunded.



May 9, 1925.

CLEAN UP SALE

The seeds offered on the enclosed list are all of 1924 collection and are in fine condition for planting at this time. They are offered at greatly reduced prices to clean up all surplus seeds. You will also note a special discount of ten per cent is allowed when remittance is received with order. Also, to make it simple, you can use the list enclosed as an order form by adding your name and address and the quantities you desire.

The new crops of the following seeds will be ready as noted and, as you know, they are varieties which must be planted as soon as they ripen in order to give the best results. ORDER THESE NOW so they can be sent as soon as they are ready:-

	oz.	1b.	5 lbs.	.25 lbs.	100 lbs.
ACER DASYCARPUM, SILVER MAPLE (May)	\$.25	\$1.00	\$.85	\$.75	\$.50
" RUBRUM, RED MAPLE (")	.25	2.50			
ULMUS AMERICANA, AMERICAN ELM (")	.15	1.00	.85	.75	.50
" FRAXINUS, EUROPEAN " (June)	.15	1.50	1.35	1.25	
" MONTANA, SCOTCH ELM (")	.15	1.50	1.35	1.25	
AMELANCHIER BOTRYAPIUM (")	.35	4.00			
POPULUS DELTOIDES, COTTONWOOD (May)	.25	1.00			

The above seeds are f.o.b. Germantown, bags and packing at cost. Prices quoted on the above seeds are net.

The new crop of Cocos Weddelliana has just been received and seeds can be sent to you at once for \$2.00 per 100 seeds and \$15.00 per 1000 seeds.

Assuring you always of my desire to be of service to you,

Yours very truly,

CONYERS B. FLEU, JR.

CBF:IM



CONYERS B. FLEU, JR.
Germantown, Phila., Pa.

These seeds are of the present season's crop and are in fine condition for planting.

10% CASH WITH ORDER 10%

Use this as an Order Sheet
Place your name and address below

Ship To:- _____
Address _____
City _____
State _____

Quantity Desired	On hand	Evergreens	Per oz.	Per lb.	Entire lot	Total
12 lbs.		Abies Balsamea	\$.35	\$3.00	\$30.00	
7 "		" Fraseri	.50	4.50	24.50	
3 "		" Pinsapo	.35	3.50	10.00	
1/4 "		" Sachalinensis	.75		2.50	
1500 seed		Araucaria Excelsa (Per 100 seeds)	2.00		22.50	
3 oz.		Arctostaphylos Pungens	.35		1.00	
10 "		" Tomentosa	.25		1.50	
4 "		Brahea Robusta	.35		.75	
8 "		" Sonorae	.50		2.50	
3/4 lb.		Buxus Japonica	.50		3.75	
1 1/2 "		" Koraiensis, Hardy	1.00	10.00	12.50	
6 "		" Sempervirens	.25	2.00	10.50	
1 "		Cinnamomum Camphora	.25	2.00	1.75	
3 1/2 "		Cryptomeria Japonica	.25	2.00	5.25	
10 "		Cupressus Arizonica	.35	3.00	25.00	
4 oz.		" Glabra	.35		.75	
7 "		" Horizontalis	.25		1.25	
8 1/2 lb.		" Macrocarpa	.35	2.50	17.00	
4 "		Ilex Aquifolium	.25	2.00	7.00	
10 "		" Opaca	.15	1.00	7.50	
14 "		Juniperus Communis	.25	1.00	10.50	
5 "		" Prostrata	.25	2.00	9.50	
28 "		" Scopulorum	.25	1.50	35.00	
200 "		" Virginiana	.15	.65	100.00	
100 "		" Platte River	.15	.75	65.00	
1/2 "		Kalmia Latifolia (Clean)	.75	5.00	2.50	
200 "		Larix Europaea (25 lb. or over @ \$1.75)	.40	2.00	350.00	
5 "		Laurus Nobilis	.25	2.00	7.50	
30 "		Magnolia Grandiflora	.25	1.50	43.75	
1/4 "		Oreodaphne Californica	.35		.75	
4 "		Photinia Arbutifolia	.25	2.00	7.00	
12 "		Picea Alba	.50	5.50	60.00	
200 "		" Excelsa (50 lb. or over @ \$1.25)	.35	1.50	200.00	
25 "		Pinus Austriaca	.25	2.50	50.00	
15 "		" Banksiana	.50	4.00	52.50	
1 "		" Calabrica	.50	5.00	4.50	
12 "		" Caribaea	.75	5.00	50.00	
20 "		" Cembra	.25	1.25	20.00	
5 "		" Densiflora	.25	1.50	6.25	
2 "		" Edulis	.25	1.50	2.50	
5 "		" Halpensis	.25	1.50	6.25	
2 1/2 "		" Insignis	.35	2.50	5.00	
16 "		" Laricio	.35	2.50	36.00	
6 "		" Maritima	.15	1.00	5.00	
5 "		" Montana	.35	1.75	7.50	
80 "		" Mughus (25 lb. or over @ \$3.25)	.40	3.50	240.00	
2 "		" Muricata	.50	6.50	12.00	
5 "		" Palustris	.35	3.50	16.25	
7 "		" Ponderosa, California	.30	3.00	19.25	
12 "		" Resinosa	2.50	22.50	180.00	
85 "		" Strobilus (25 lb. @ \$4.00 lb.)	.50	4.50	297.50	
33 "		" Sylvestris	.35	3.00	99.00	
6 "		" Taeda	.50	4.50	25.00	
10 "		" Thunbergii	.25	2.50	20.00	
5 "		Retinispora Obtusa		2.50	11.75	
3/4 "		Rhododendron Caroliniana	1.00	10.00	7.50	
3 "		" Maximum	.75	5.00	13.50	
2 "		Sequoia Sempervirens	.40	2.50	6.50	



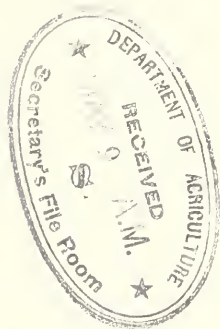
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Quantity Desired	On Hand		Evergreens	Per oz.	Per lb.	Entire lbs.	Total
30	lb.	Taxus Cuspidata		\$.40	\$3.25	\$90.00	
1	"	Torreya California		.25	2.50	2.50	
1	"	" Nucifera		.25	2.50	2.50	
3 1/2	"	Tsuga Caroliniana		.75	7.50	24.50	
1 1/4	"	Ulex Europaea		.35	3.00	5.00	
1	"	Yucca Angustifolia		.40	4.00	4.00	
1	"	" Filamentosa		.30	3.00	3.00	
Deciduous Trees and Shrubs							
2	"	Acer Negundo		.15	.75	1.25	
1	"	" Pennsylvanicum		.25	3.00	3.00	
100	"	" Platanoides		.25	.50	25.00	
10	"	" Pseudo-platanus		.25	.75	5.00	
2 1/2	"	" Spicatum		.25	3.00	6.25	
50	"	Aesculus Glabra		.15	.50	12.50	
5	"	" Rubicunda		.25	1.50	7.50	
5	"	Ailanthus Glandulosa		.25	.50	2.50	
3	"	Albizzia Julibrissim		.25	1.25	3.00	
3	"	Alnus Glutinosa		.25	1.50	3.75	
2	"	Amelanchier Canadensis		.35	4.00	7.00	
10	"	Amorpha Fruticosa		.15	.50	3.50	
3 1/2	"	Andromeda Arboreum (Clean)		.35	3.50	10.00	
1 1/2	"	" Catesbaei		.50	5.00	2.50	
1 1/4	"	" Floribunda		.75	7.50	1.85	
1 1/4	"	" Racemosa		.75	7.50	1.75	
1 1/4	"	Aralia Sieboldii		.75	5.00	6.00	
2	"	Arbutus Menziesii		.35	2.00	3.50	
1 1/2	"	Ardisia Crispa		.75	7.50	3.50	
2	oz.	" Japonica		.75		1.25	
2 1/2	lb.	Asimina Triloba		.25	1.00	2.00	
2	oz.	Azalea Japonica	10.00			17.50	
2	"	" Vaseyi		.75		1.25	
42	"	Betula Alba, recleaned		.25	1.50	42.00	
100	"	" "		.10	.50	25.00	
5	"	" Lenta		.35	1.25	5.00	
127	"	Calycanthus Floridus		.25	1.00	127.00	
5	"	Caragana Arborescens		.25	1.50	6.25	
1	"	Carpinus Americanus		.15	.75	.65	
1	"	" Betulus		.15	.75	.65	
5	"	Carya Alba		.15	.25	1.00	
4	"	" Tomentosa		.15	.25	.75	
2	"	Cassia Marilandica		.15	1.00	1.75	
25	"	Catalpa Speciosa		.25	1.50	31.25	
1 1/2	"	Celtis Occidentalis		.15	2.00	.75	
25	"	Cephalanthus Occidentalis		.15	.50	6.25	
163	"	Cercis Canadensis		.25	1.50	200.00	
3 1/2	"	" Occidentalis		.35	3.00	10.00	
1 1/2	"	Citrus Trifoliata		.25	1.50	2.00	
1 1/2	"	Cladrastis Tinctoria		.35	3.00	1.50	
2	"	Colutea Arborescens		.15	1.00	1.50	
20	"	Cornus Alternifolia		.25	1.00	15.00	
163	"	" Florida		.15	.35	40.75	
5	"	" Nuttallii		.25	1.75	7.50	
2	"	" Paniculata		.15	.75	1.25	
25	"	" Sanguinea		.15	.50	7.50	
5	"	" Sericea		.15	.75	2.50	
10	"	" Stolonifera		.15	.75	5.00	
3	"	Corylus Americana		.15	.75	1.50	
3	"	" Avellana		.15	.75	1.50	
3	"	Cotoneaster Lucida		.25	1.50	3.00	
50	"	Crataegus Coccinea		.15	.50	15.00	
8	"	" Crus-galli		.15	.50	2.50	
40	"	" Oxyacantha, Clean		.25	1.00	30.00	
25	"	" " Barries		.15	.50	7.50	
25	"	Cydonia Japonica		.35	3.00	62.50	
3	"	Cytissus Scoparius		.15	1.25	3.00	
3	"	" Laburnum		.15	1.25	3.00	
1	"	Deutzia Scabra		.35	2.50	2.50	
5	"	Diospyrus Kaki		.35	2.50	10.00	
3 1/2	"	" Lotus		.25	1.50	10.00	
21	"	" Virginiana		.15	.50	8.00	
1	"	Edgeworthia Papyrifera		.35	2.50	2.50	
15	"	Eleagnus Angustifolia		.15	.75	7.50	
4	"	" Umbellatus		.25	2.00	6.00	
1	"	Euonymus Alatus		.40	3.00	4.00	
10	"	" Americana		.25	1.50	15.00	
3 1/2	"	" Europaeus		.25	1.50	4.00	
4 1/2	"	" Japonica		.25	2.00	5.00	
130	"	Fagus Sylvatica (25 lbs. @ \$.50)		.15	.75	31.00	
3	"	Fraxinus Excelsior		.15	.75	1.50	



Quantity Desired	On Hand	Deciduous Trees and Shrubs	Per oz.	Per lb.	Entire lot	Total
11 lb.		Fraxinus Ornus	.15	.75	5.50	
15 "		" Viridis	.15	.75	7.50	
50 "		Gleditsia Triacanthos	.15	.50	15.00	
100 "		Hamamelis Virginica	.25	1.00	75.00	
1/2 "		Hibiscus Syriacus	.15	1.50	.75	
5 "		Hippophae Rhamnoides	.15	1.50	6.25	
1 "		Ilex Verticillata	.15	1.25	1.25	
10 "		Juglans Cinerea		.25	2.00	
2 "		" Cordiformis		.75	1.30	
5 "		" Sieboldii		.75	3.25	
1/2 "		Kerria Japonica	.50	5.00	2.50	
2 1/2 "		Laburnum Vulgare	.15	1.25	3.00	
30 "		Ligustrum Iboia	.15	.50	9.00	
20 "		" Lucidum	.20	1.50	25.00	
1 "		Lindera Benzoin	.15	1.00	1.00	
55 "		Liquidambar Styraciflua	.35	3.00	137.50	
2 "		Lonicera Tartarica	.45	3.00	5.50	
1 "		Magnolia Conspicua	1.00	7.50	5.50	
35 "		" Grandiflora	.25	2.00	52.50	
3/4 "		" Hypoleuca	.35	2.50	1.75	
3 "		" Tripetala	.25	2.50	6.00	
1 "		Morus Alba	.40	3.50	3.50	
2 "		" Tartarica	.35	3.50	6.00	
10 "		Myrica Cerifera	.25	.75	5.00	
3 "		Nyssa Aquatica	.25	1.25	3.00	
3 "		" Multiflora	.20	.75	1.50	
1 1/2 "		Paulownia Imperialis	.25	2.00	3.00	
10 "		Phellodendron Amurense	.15	.75	5.00	
3 "		Phytinia Villosa	.50	3.00	4.50	
6 "		Pittosporum Tobira	.50	3.50	18.00	
50 "		Platanus Orientalis	.25	.50	15.00	
5 "		Pyrus Americana	.25	2.00	8.75	
75 "		" Aucuparia	.15	.75	37.50	
900 "		Quercus Palustris -Fine Condition		.15	90.00	
300 "		" Rubra		.15	30.00	
10 "		Rhamnus Cathartica	.25	1.50	10.00	
11 "		Rhus Copallina	.35	3.00	27.50	
35 "		" Typhina	.15	.50	10.00	
49 "		Robinia Pseud-acacia	.15	.75	14.70	
2 "		Rosa Canina	.15	.75	1.25	
12 "		" Carolina	.15	.75	6.00	
1 "		" Lucida	.15	.75	.75	
20 "		" Multiflora Japonica (Clean)	.25	2.00	35.00	
2 "		" Nitida	.15	.75	1.25	
3/4 "		" Setigera	.15	1.00	.75	
1 "		" Wichuriana	.50	3.00	3.00	
92 "		Salisburia Adiantifolia (Fin)	.15	.50	25.00	
1 1/2 "		Sassafras Officinale	.15	1.25	1.50	
1/2 "		Schinus Molle	.15	1.00	1.50	
3 "		Sambucus Canadensis	.15	.75	1.50	
5 "		Sophora Japonica	.25	1.50	6.25	
1/2 "		Sterculea Platanifolia	.15	1.50	.75	
1/2 "		Stuartia Pseudo-Camellia	.75	6.00	3.00	
6 "		Styrax Japonica	.25	2.00	9.00	
2 "		Symphoricarpos Racemosus	.25	1.50	2.50	
1/2 "		" Vulgaris	.25	1.00	.50	
50 "		Syringa Vulgaris (Pods)	.15	.75	12.50	
26 "		" (Clean)	.35	2.50	50.00	
7 "		Tilia Argentea	.15	1.00	5.25	
5 "		" Europaea	.15	1.00	3.75	
44 "		Viburnum Acerifolium	.15	.50	11.00	
1 "		" Cassinoides	.15	1.25	1.25	
37 "		" Dentatum	.15	.50	15.00	
12 "		" Oxycoccos	.15	.75	6.00	
3 1/2 "		" Prunifolium	.15	.50	4.00	
6 1/2 "		" Sieboldii	.15	1.00	6.50	
Vines and Climbers						
14 oz.		Actinidia Arguta	1.00	10.00	8.00	
4 lb.		Akebia Lobata	.40	3.00	10.00	
1 1/2 "		" Quinata	.40	3.00	4.00	
90 "		Ampelopsis Vitchii, D. B.	.15	1.25	90.00	
50 "		" Clean	.25	2.50	100.00	
2 "		Aristolochia Tomentosa	.35	3.00	5.00	
2 1/2 "		Celastrus Articulatus	.50	3.00	5.00	
1 1/2 "		Clematis Vitalba	.25	1.50	2.00	
1/4 "		Hydrangea Scandens	.75	7.50	1.75	
5 "		Pueraria Thunbergii (Kudzu)	.35	3.00	12.50	
5 "		Tecoma Radicans	.35	3.00	12.50	
2 "		Vitis Coignetiae	.40	3.50	6.00	
3/4 "		Wistaria Frutescens	.25	2.00	1.50	
9 "		" Multyuga	.40	3.00	22.50	
Fruits						
279 "		Apple, French Crab	.15	.75	139.50	
75 "		Cherry, Mahaleb	.15	.75	37.50	
75 "		" Mazzard SOLD	.15	.75	37.50	
100 "		Peach Pitts, N. C. Naturals		.15	10.00	
150 "		Myrobalan Plum SOLD	.15	.75	75.00	



to provide. The photo shown here is a windbreak 6 years after planting nursery grown plants 2—3 feet high, on the Chr. Morgensen farm, 1½ miles northwest of Askov. This windbreak is planted as recommended above—American Arbor Vitae in the outside row with spruce and pine in the following rows.

We can probably pick up wild evergreens, but they are not well developed and generally grow narrow and spindly if they grow at all.

The evergreen to make success in a civilized community must be well trained, well brought up and well schooled like other babies that are to be successful.



Evergreen Seedlings

It is a slow process to raise evergreens from seed. The seedlings have to be shaded under lath frames and when two years old they are from 2—4 inches. They are then transplanted under frames for the next 2 years; they are now 6—8 inches. After that they will be transplanted or root pruned every second year, thereby developing a system of small feeding roots in a bunch near the plant that make it possible to transplant these nursery grown evergreens safe and sure even if they are from 5 to 10 feet tall, and they will keep on growing as if they had never been disturbed. They will add from one to three feet every year. A well developed nursery grown evergreen can stand a lot of abuse, mistreatment and neglect and still make good. After the second transplanting when 6 years old they should be 8—12 inches. For quick results the plants should not be less than 2—3 feet. If you have patience and take good care of them by cultivating and hoeing you can plant a smaller grade. But in all events they should be cultivated for a number of years, and if the smaller grade is planted they must be cultivated and kept hoed until they cover the ground. This is expensive and will often be neglected to the detriment and ruin of the planting.

That brings us to the question of expense. We can readily understand that labor is the biggest factor in raising evergreens successfully. Repeated transplanting to give them room and develop root system and their slow growth for a number of years cost money, and make them look expensive. However compared with the time it takes to grow an apple tree they are cheap. You can grow an apple seedling in one year, then you can graft it and in 2—3 years you have a tree that will sell for about \$1.00 with only one transplanting. While it takes 8 to 10 years with three to four transplantings to grow an evergreen that sells for 50c to 75c each.

Preparing the Ground for Transplanting.

Soil preparation is a most vital factor to a successful planting. Plow deep and if necessary disk and harrow during a season before planting to kill all weeds and weed seeds. This is a great help in keeping the weeds out and stimulates the growth and success of the planting.

Planning the Planting.

It is advisable to plan the windbreak so as the inside row be not less than 100 feet from the house and outbuildings, otherwise there will be danger of snow drifting into the yard and around the buildings. It is possible to have the windbreak 200 feet or more from the buildings and still have protection, if the windbreak is planned right. Plan to plant as many rows as you feel you can spare the ground for and make it a woodlot or grove worth while. If you can not afford to plant all in one year, plant one or two rows and add to it till finished. It will be alright to plant one or two rows on the inside to some quick growing trees like poplar

or willows, or other broad leaved trees. These can be cut out later and replaced by fruit, vegetable or ornamental and flowering shrubs and perennial flowers. If the planting is not done at one time I would recommend planting the inside row first and finish up with the outside row of American Arbor Vitae. This will give the planting the right slant to throw the wind away, over and beyond the buildings and garden.

Foundation Planting.

Foundation planting means the same to a home as clothes to a man, in regards to looks or appearances. Meat shapes a horse, clothes shape a man, and a well



Foundation Planting
Fernside Nursery

executed foundation planting make a most home-like frame around our dwellings, while without foundation plantings any home no matter how expensive or well built, looks dreary and desolate.

For this kind of planting we can use a combination of low growing flowering ornamental shrubs mixed with hardy perennial flowers such as grow year after year when once planted, a few hardy ferns planted in groups of 3 to 5 of one variety in each group on the east and north side among shrubs to give shade is very pleasing to the eye, and brings a fragrance from the deep woods to our homes.

There are many varieties of shrubs and flowers suitable for this kind of planting and some



Evergreen Border
Entrance to Fernside Nursery

that will do well also on the north side and in shady places. We also have many varieties of rare low growing evergreens which are most excellent for part or all of a foundation planting.

Ludvig Mosback.

Askov, Minn., Jan. 2, 1925.